

# Memorandum



To: Mark Gaffino, Village President & Board of Trustees  
 Cc: Steven Bosco, Village Administrator  
 From: John Laskowski, Public Works Director  
 Date: January 19, 2022  
 Re: Approval of Contract with Waste Management for Street Sweeping

The Village of North Aurora provides Street Sweeping services three times a year on the entire road network and after special events, including North Aurora Days, and along parade routes. This service keeps the Village pavement free and clear from accumulated debris. Street sweeping is beneficial to the environment because it prevents debris and pollutants from entering the storm sewer system. It also reduces the chance of debris clogging pipes and creating potential flooding hazards. This is also a mandated Best Management Practice (BMP) of the Village’s National Pollutant Discharge Elimination System (NPDES) ILR40 permit, which is administered by the Illinois Environmental Protection Agency.

There are not a lot of street sweeping contractors in the market. In January of 2017, LRS purchased Hoving and assumed their contract. In 2018, LRS was the only company to provide the Village with a bid. This year, the Village requested proposals for a three-year term with an option for a fourth year. We have received proposals from two companies: LRS and Waste Management. The results of these proposals are illustrated in the tables below.

### Waste Management

Operation	2022	2023	2024	2025	Contract
Road Network Sweep [\$/Sweep]	\$7,020.00	\$7,371.00	\$7,721.00	\$7,952.00	<b>Cost</b>
Annual Cost (3X / Year)	\$21,060.00	\$22,113.00	\$23,163.00	\$23,856.00	<b>\$90,192.00</b>
Hourly Rate [\$/HR]	\$135.00	\$135.00	\$141.00	\$145.00	

### LRS

Operation	2022	2023	2024	2025	Contract
Road Network Sweep [\$/Sweep]	\$8,386.00	\$8,805.00	\$9,245.00	\$9,707.00	<b>Cost</b>
Annual Cost (3X / Year)	\$25,158.00	\$26,415.00	\$27,735.00	\$29,121.00	<b>\$108,429.00</b>
Hourly Rate [\$/HR]	\$150.00	\$157.50	\$165.37	\$173.64	

Based on the cost per sweep provided by each contractor and the hourly costs, Waste Management has provided the proposal with the better value. Staff has calculated the total contract cost for Waste Management to be \$90,192, compared to a LRS contract cost of \$108,429. Additionally Waste Management has provided the lower hourly rate of \$139.00 compared to an average of \$161.63 from LRS. It is the staff recommendation to award the contract to Waste Management with an estimated contract cost of \$90,192 and average hourly rate of \$139.00 / hour.