

# Memorandum



To: Dale Berman, Village President & Board of Trustees  
Cc: Steven Bosco, Village Administrator  
From: John Laskowski, Public Works Director  
Date: February 28, 2018  
Re: Award of Bid for Lawn Mowing and Landscape Maintenance

This year the Village of North Aurora revised its specifications for the lawn mowing and landscape maintenance program to combine the Special Service Areas (SSA) and publicly owned properties into one contract. Traditionally the two project areas were let in separate contracts. The SSA contract addressed common areas in subdivisions that are not maintained by Homeowners' Associations. These include boulevards, detention ponds, and subdivision signs. The areas in the public owned properties include public parks and facilities like Riverfront Park and Village Hall.

The project was advertised on the website and in the newspaper beginning January 23, 2018 and a mandatory pre-bid meeting was held on February 20, 2018 that was attended by 13 companies. On February 27, the Village received 7 bids for Lawn Mowing and Landscape Maintenance contract. Table 1 below illustrates the results of the bid opening.

**Table 1. Bid Results (Continued on Page 2)**

	<b>Acres Group, 610 W. Liberty St. P.O. Box 448 Waucanda, IL 60084</b>	<b>Local Lawn Care &amp; Landscaping, 10 S 112 Schoger Dr. Naperville, IL 60564</b>	<b>Beary Landscape Management, 15001 W. 159th Street, Lockport, IL 60491</b>
<b>Sub-Total Cost SSA 4</b>	\$7,448.00	\$6,312.00	\$7,000.00
<b>Sub-Total Cost SSA 8</b>	\$3,999.00	\$2,808.00	\$3,900.00
<b>Sub-Total Cost SSA 9</b>	\$1,949.00	\$1,342.00	\$2,000.00
<b>Sub-Total Cost SSA 11</b>	\$930.00	\$670.00	\$700.00
<b>Sub-Total Cost Public Property</b>	\$26,030.00	\$29,507.00	\$37,600.00
<b>GRAND TOTAL COST</b>	<b>\$40,356.00</b>	<b>\$40,639.00</b>	<b>\$51,200.00</b>

**Table 1. Bid Results (Continued)**

	<b>Americana Landscape Group, Inc P.O. Box 63 Elgin, IL 60121</b>	<b>JAS Lawn Service 128 Elm Avenue, North Aurora, IL 60542</b>	<b>Cox Landscaping 204 Park Street Yorkville, IL 60560</b>	<b>Tri-County Excavation &amp; Construction Inc., 471 NE Industrial Drive Aurora, IL 60505</b>
<b>Sub-Total Cost SSA 4</b>	\$6,420.00	\$9,176.00	\$4,975.00	\$18,368.00
<b>Sub-Total Cost SSA 8</b>	\$3,420.00	\$4,939.25	\$2,420.00	\$10,302.00
<b>Sub-Total Cost SSA 9</b>	\$1,680.00	\$2,500.10	\$1,120.00	\$3,863.00
<b>Sub-Total Cost SSA 11</b>	\$720.00	\$610.65	\$510.00	\$130.00
<b>Sub-Total Cost Public Property</b>	\$42,464.00	\$37,902.00	\$54,500.00	\$53,865.00
<b>GRAND TOTAL COST</b>	<b>\$54,704.00</b>	<b>\$55,128.00</b>	<b>\$63,525.00</b>	<b>\$86,528.00</b>

In fiscal year 2017-2018, Lawn Mowing and Landscape Maintenance was budgeted at \$45,000 for public grounds from the General Fund and \$8,850 from the SSA. Acres Group located in Wauconda, IL provided the low bid in the amount of \$40,356 (\$26,030 for public grounds and \$14,236 SSA). Acres Group has had a former relationship with the Village of North Aurora through its Tree Planting Program. Acres won the competitively bid contracts in 2015, 2016 and 2017 and planted the trees with successful results. Staff has checked the references provided by Acres for lawn mowing and landscape maintenance services. References from the Village of Crystal Lake and Chesterfield Subdivision in North Aurora has indicated that Acres has done a satisfactory job in completing these services noting they were very responsive. It is the staff recommendation to award Acres Group, Inc the contract for the Lawn Mowing and Landscape Maintenance in the amount of **\$40,356.00**.